

Field Application Engineer (FAE01)

Field applications engineers are technical support engineers for marketing, design and development activities in technology oriented companies. A FAE job provides the opportunity to travel, work with other engineers on leading edge designs & technology and seal up design and product contracts. In this capacity, field applications engineers are critical as they suggest new technology and provide different design approaches which make for top selling products.

Job Location: Based in Indore/Delhi/Pune/Chennai/Bhubaneswar

Job Responsibilities

As a Field Application Engineer you will be required to initiate, facilitate as well as drive various business problem-solving and process re-engineering projects in collaboration with clients. Forming new or innovative designs in particular application field, and demonstrating the application time-to-time to existing/new and potential users. You will also be involved in generating and managing leads on technical requirements from various sources and dealing with potential customers. You would be supporting in customized product / equipment design & developments for customers, providing technical assistance for the same and doing requirements' analysis.

Desired Skills & Experience

Field applications engineers need a wide range of skills and a good technology base to work from. Because field applications engineers provide technical support, sometimes they must give technical presentations. They also must be familiar with technical product specifications and be able to point out the specific technical merits of one product over another, and do so convincingly. Good customer relation skills are also very important. Because customers want to be assured that the technology is reliable, the field applications engineer must be able to back up technical claims. This often requires that the field applications engineer prepares and presents computer simulations, engineering calculations, data sheets and company-competitor report as and when needed.

- Provide technical support
- Giving technical presentations
- This is mainly a sales job for technical products and you should be comfortable as well as skilled in performing it
- Field experience or hands-on practice or knowledge of multi-disciplinary system design and development (systems such as electrical, electronics, computerized, mechanical and / or combination of these)
- Design & development experience / skills in - circuit design, PCB design, firmware & software development
- Ability to effectively communicate technical information to nontechnical audiences
- Proficient in latest MS-Office tools, web-usage and web-based tools
- Ability and affinity to respond quickly

- Excellent oral and written communication skills
- Well versed with theoretical principles and their applications in real life
- Clean, detailed and clear documentation practitioner
- Good knowledge and understanding of system engineering process, engineering designs & control systems
- Comfortable in dealing with complex, abstract or vague problem
- Any responsibility as required by the company in addition to this if given will be acceptable to you
- Ready to sign two years bond
- Position requires traveling 70% to customer sites

Qualifications

- Graduate / Post-Graduate in any engineering or science discipline (e.g. BE / BSc / MCA/MBA, etc.)
- Additional technical and professional credentials relating to afore mentioned skills would be added advantage